# Cable in Conduit (CIC) Terms



#### **Terms**

The following terms and conditions apply to any orders of Cable-in-Conduit ("CIC") products produced by Atkore HDPE, LLC or its affiliates ("Atkore HDPE"):

- Atkore HDPE will install cable or fiber material with vinyl or plastic caps on the ends of the HDPE pipe.
  The cable will be secured to the HDPE pipe using mule tape. This will help to provide a level of protection
  against the environment for storage purposes. Requests for NO End Caps and/or exposed cable must
  be made to the Atkore pricing analyst before quotation.
- A visual inspection will be conducted upon receiving third-party or customer provided cable [and again] prior to production after packaging is removed. Atkore HDPE will notify the customer if cable or fibers received are in an unusable condition and must be replaced. Production and shipping lead times may be impacted by these conditions. Notwithstanding the foregoing, Atkore HDPE assumes no responsibility for testing the quality or integrity of any fiber or cables provided for installation in CIC products and provides no warranty with respect to third party provided fiber or cable. Any and all claims or concerns related to third-party or customer provided fiber or cables in CIC products will be the responsibility of the receiver or handler.
- Atkore HDPE reserves the right to reject batches of cable if one or more cable reels are damaged.
- Atkore HDPE will NOT receive parallel cable reels.
- Buyer is responsible for ensuring cable reels are delivered in the upright position as depicted below:

#### **Correct Position**



#### **Incorrect Position**



# **Atkore HDPE CIC Quote Generator**



Atkore Sales Rep Name?	
RFQ Date?	
Delivery to Address	
Single or Bundle Request?	

## **Single CIC Request**

Question:	Answer:	Example:
Size of Single Wire? (OD in)		Example: 1.02" or 1.02 in
Preferred Supply Size?		IPS 3/4" - 4" & DR 11 & 13.5& SCHD 40 & 80
Preferred Supply Length?		2,500 ft
Preferred Color (Stripe Color)?		Black, Red, Orange, Grey
Total Volume Requirement?		10,000 ft or 4 Cable Reels of 2,500 ft
Pull Tape ?		Yes or None
Preferred Printline?		Standard is every 2 ft. Example: ATKORE  HERITAGE PLASTICS   ALLIED TUBE & CONDUIT   UNITED POLY SYSTEMS  (Product Description) HDPE - MADE IN THE USA - (Conduit Standards) - CIC (Location) (DATE) (TIME) (FOOTAGE COUNTER)
Required Delivery Date?		3 weeks or specific date

## **CIC Bundles Request**

Question:	Answer:	Example:
Size of Wire Bundle ? (OD in)		Example: 1.02" or 1.02 in
Preferred Supply Size?		IPS 3/4" - 4" & DR 11 & 13.5& SCHD 40 & 80
Preferred Supply Length?		2,500 ft
Preferred Color (Stripe Color)?		Black, Red, Orange, Grey
Total Volume Requirement?		10,000 ft or 4 Cable Reels of 2,500 ft
Pull Tape ?		Yes or None
Preferred Printline?		Standard is every 2 ft. Example: ATKORE  HERITAGE PLASTICS   ALLIED TUBE & CONDUIT   UNITED POLY SYSTEMS  (Product Description) HDPE - MADE IN THE USA - (Conduit Standards) - CIC (Location) (DATE) (TIME) (FOOTAGE COUNTER)
Required Delivery Date?		3 weeks or specific date

<b>Accessories Reques</b>	st (if any
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Accessories Request (if any)				

# SOP for Quoting a Cable in Conduit (CIC) Opportunity



#### 1. Customer Inquiry

- Receive Inquiry: Collect customer details and requirements using the following fields:
  - Size
  - Wall
  - Length
  - Total order quantity
  - Color
  - Stripe
  - · Cable or cable bundle diameter
  - Delivery date required.
  - · Any additional requests
- Document Inquiry: Ensure all relevant information is accurately recorded.
- Optional: Use Quote Generator
  - Input Data: Enter the collected customer information into the quote generator.
  - Generate Initial Quote: Use the tool to create a preliminary quote based on the provided data.

#### 2. CIC Calculators

- Check Manufacturing Capabilities: Utilize the CIC calculators to verify if the requested cable meets manufacturing capabilities.
- Adjust Quote if Necessary: Modify the quote based on the results from the CIC calculators.

#### 3. Generate Quote in Salesforce

- Create Final Quote: Enter the verified data into Salesforce to generate the official quote.
- Review and Confirm: Ensure all details are correct and the quote is ready for customer presentation.

#### 4. Provide CIC Customer Requirements Document

- Send Document to Customer: Provide the CIC customer requirements document to the customer for completion.
- Collect Completed Document: Ensure the customer fills out and returns the document.

#### 5. Submit to Operations

- **Prepare for Operations:** Once the completed CIC customer requirements document is received, submit it to operations.
- **Confirm Receipt:** Verify that operations have received all necessary documentation before proceeding with the delivery of cable to operations plant.

# **Atkore United Poly Systems CIC Quote Generator**



For CIC orders, all customers must email a copy of the Purchase Order and/or alternative document of customer-owned cable to Atkore United Poly sales contact. This documentation must contain all the required information listed below. This ensures that the receiver and inventory can identify and verify the expected cable upon arrival.

When possible, identifying cable upon receiving it is help when cable reels are labeled with Atkore CIC PO#. Customer Cable Document should include the following information.

#### **Basic Information**

Atkore Purchase or Sales Order # Example: 1234567-00	
Cable Purchase Order Example: 123-456-789	
Cable Description Example: 1/0-25KV-AL-EPR	
<b>Cable Lengths</b> Example: 2505', 2525', & 2500'	
<b>Quantity of Cable Reels</b> Example: 3 Reels	

### 1 of 3 Unique Cable Reel Identifiers

<b>Lot #'s</b> Example: Lot#111, Lot #222, Lot #333	
<b>Quality #'s</b> Example: QC#111, QC#222, QC#333	
<b>Reel I.D. #'s</b> Example: Reel #111, Reel #222, Reel #333	

### **Ship to Locations and Contact information**

#### **Texas Site**

4949 Joseph Hardin Drive Dallas, Texas 75236

#### **Shipping & Receiving Contact:**

Jake Allen Email: jaallen@atkore.com Office: 682-235-1623

#### **Inventory Contact:**

Justin Jernigan Email jjernigan@atkore.com

All Cable Reels are to be delivered at the loading docks.